

# Last-Mile Delivery (LMD)

## Get out of the datacenter business

LMD is a cloud-like delivery model with a superior total cost of ownership (TCO). You get what you need, and you'll never have to touch your gear again. Limited chain of custody so your data is secure.



### Why Last-Mile Delivery?

- You *fully* own the network layer
- No more physical management
- No more capacity management
- No more contracts
- No monthly recurring costs
- Safe & secure data centers

Direct Connect to owned switch, cageless architecture.  
100% owned infrastructure

**Step 1:** Buy hardware with LMD



**Step 2:** Data center configures LMD  
MSP or customer receives KVM access to set



**Step 3:** Included: remote hands-on support over lifetime